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UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

RIO TINTO,

Plaintiff,

v.

14 CV 3042 (RMB)

VALE, S.A., et al.,

Defendants.

New York, N.Y.
December 1, 2014
9:45 a.m.

Before:

HON. RICHARD M. BERMAN,

District Judge

APPEARANCES

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(Appearances cont'd)

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(Case called; in open court)

THE COURT: Please be seated. So as I mentioned to you I think in an endorsement that we're happy to have brief oral argument on the venue issue. Before we do that I lost track somewhat of where you are on terms of discovery.

MR. LYLE: Good morning, your Honor. Michael Lyle on behalf of the plaintiff Rio Tinto. Your Honor, discovery is proceeding. We've had begun production of documents on both sides and we've had a number of hearings in front of Judge Peck who continues to move us along. There are a couple of issues that we are meeting and conferring about and will likely be back in front of Judge Peck on some of those in the next week or so. So discovery is proceeding. We have not yet begun depositions or anything of the like. At this stage we're really at the written discovery point.

THE COURT: So I am happy to hear very briefly from the movant. How are you going to divide or are you?

MR. LIMAN: Your Honor, what we propose is that for Vale, I will argue that the forum selection clause is mandatory and Mr. Filardo will argue the traditional forum non conveniens factors.

THE COURT: Okay.

MR. LIMAN: Your Honor, what we would urge is that there are two independent bases for dismissal here. Both the mandatory form selection clause and the traditional factors --

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1 THE COURT: I got that. I am pretty far along in the
2 review.

3 MR. LIMAN: Your Honor, what I would propose is you
4 have got a lot of pieces of paper in front of you. I would
5 just highlight four points that I think we would urge your
6 Honor to focus on as you look through the papers.

7 THE COURT: Right.

8 MR. LIMAN: The first is the legal stance. Your Honor
9 is familiar with the Atlantic Marine standard that requires
10 that forum selection clauses be given controlling weight except
11 in the most exceptional circumstances. What we would also urge
12 your Honor to focus on is the fact --

13 THE COURT: It strikes me that only applies if you
14 know what the forum selection clause says.

15 MR. LIMAN: That's correct, your Honor.

16 THE COURT: I don't think it is as open and shut as
17 you have suggested when you said let's have this venue motion
18 first because you think it is dispositive as it were. So
19 doesn't seem clear cut to me at all.

20 MR. LIMAN: Your Honor, one thing we would say is that
21 both lords in this case are of the view that the clause could
22 have been better written than the lawyers who drafted it.

23 THE COURT: Who did draft it?

24 MR. LIMAN: It was drafted by lawyers on both sides.
25 I don't right now know who the lawyers are. I do think it is

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1 important to focus on the standard in the Second Circuit, which
2 is the ultimate question is is the clause mandatory or is it
3 permissive? What the Second Circuit says in the *Phillips* case
4 is that there are two independent ways in which a clause can be
5 considered to be mandatory. One is if it uses the language of
6 exclusivity. The other is if it uses obligatory venue
7 language. And that obviously makes sense, your Honor. It is
8 not only the law of the circuit but as your Honor is aware
9 parties not infrequently draft mandatory clauses, which require
10 litigation to be brought in one of two venues. Each venue is
11 not exclusive with respect to the other; but nonetheless it is
12 mandatory.

13 THE COURT: So which case such as that are you
14 principally relying on where there were two jurisdictions that
15 exclusively are the locus of venue?

16 MR. LIMAN: Your Honor, we would urge you to focus on
17 *Phillips*. Itself doesn't use the language of exclusivity and I
18 believe in *Phillips* it was federal or state. If you would look
19 also --

20 THE COURT: Do you have a case comparable to yours
21 where there are two countries and between the two of them they
22 are the only places where suit can be brought?

23 MR. LIMAN: Your Honor, I don't offhand. I don't
24 think the plaintiffs have cited a contrary case, but I do not
25 offhand.

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1 THE COURT: Well, that is what I am asking: Is there
2 such a case?

3 MR. LIMAN: There may be cases like that.

4 THE COURT: If you don't have it offhand, and I take
5 it you've done a thorough review, there is no such case
6 otherwise you would have it on-hand as it were.

7 MR. LIMAN: I am not sure that that is the case, your
8 Honor. What I would ask is that we can supply you with a case
9 within a couple of days.

10 THE COURT: If you haven't done it by now, you haven't
11 found it because obviously that would support your case. I am
12 not saying there is one either. That is what would be most
13 helpful.

14 MR. LIMAN: This is the second point. There are a
15 series of cases where the identical language that was used in
16 this contract is used in other forum selection clauses the
17 "shall be brought" and the courts have held that that language
18 is mandatory.

19 What I would focus your Honor on is the decision by
20 Judge Spatt in the *Express Scripts* case in the Eastern
21 District. Judge Spatt cites a number of cases at the bottom of
22 page 23 of the printout for the proposition that where a forum
23 selection clause provides that a dispute shall be brought in a
24 particular venue, that language is to be considered to be
25 mandatory.

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1 THE COURT: I think, though, in this situation you
2 really rather than argue the Black letter law as it were, it is
3 really the facts of different cases that are going to be most
4 persuasive. That is why I mentioned or asked if there were
5 such a case. We can all recite the principles. You have two
6 leading experts on opposite sides of the fence citing law. The
7 real question is what case comes closest to this where the
8 outcome is the one that you are arguing for factually.

9 MR. LIMAN: If your Honor will give me just a moment.

10 I had thought, your Honor, in *Express Scripts* one of
11 the cases involved two alternative forum. I am not sure
12 whether that is the case or not.

13 Your Honor, the underlying principle remains. I hear
14 what your Honor is saying that it will be useful to find a case
15 that is directly on point. The Court has to construe the
16 contract. It does have two experts that express somewhat
17 different views. Your Honor, I would suggest that only our
18 expert expresses the view that this clause is mandatory.

19 THE COURT: I thought your expert actually said it was
20 a mistake the way it was written.

21 MR. LIMAN: No, your Honor. I think both of the
22 experts say that this could have been expressed better.

23 THE COURT: I think everyone thought it could be
24 expressed better. "Mistake" is a term of art in this context
25 and I thought that your expert was coming close to saying it

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1 was a mistake.

2 MR. LIMAN: Your Honor, there are a number of
3 paragraphs where our expert expressed his view.

4 THE COURT: What else could it be if you are arguing
5 for the result that you are arguing for where the language
6 doesn't say that?

7 MR. LIMAN: Your Honor, it could be actually exactly
8 what the expert says that it is, which is in paragraph 94 of
9 his report where he says that "it is a reasonable inference
10 that the expression 'nonexclusive' was as a result of careless
11 drafting inserted or left in subclause 20 B in error. Perhaps
12 because the drafter was endeavoring to convey the effect of the
13 limited carve out in subclause 20 C of subclause 20 B when in
14 fact the effect of subclause 20 C would have been rendered
15 better by having the expression 'exclusive (subject to
16 subclause 20 C jurisdiction in subclause 20 B.'" No doubt it
17 would have been expressed better.

18 Their expert in paragraphs 22 and 23 says there is --
19 this is paragraph 22 with respect to the use of the word shall.
20 The expert recognizes that "shall" in the ordinary circumstance
21 suggests an imperative obligation to sue in England. That is
22 paragraph 20. And then goes on to say, "There is no doubt that
23 the idea" -- this is the interpretation their expert is
24 proffering -- "could have been better expressed, but that is in
25 my view the best way not to convict the parties of having

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1 subscribed to an absurd contradiction." So he refers to a
2 different kind of interpretation, avoiding absurdity. Then he
3 goes on to 23 to say, "In this case, however, the question in
4 this case is not whether something has gone wrong but what has
5 gone wrong."

6 So, your Honor, we would agree with you that the
7 interpretations of the competing experts do not relieve this
8 Court from the task of interpretation. We do think that this
9 Court has the role of interpretation. We think on the role of
10 interpretation our interpretation is in fact the only
11 interpretation that gives meaning to all of the words.

12 I am going to give your Honor the particular
13 paragraphs within our expert's declaration, but I want to focus
14 on a couple of words from the contract. First is the use the
15 word "shall."

16 THE COURT: I got that.

17 MR. LIMAN: Let me give your Honor something that you
18 may not have, which is if you look through the confidentiality
19 deed as a whole, it is quite clear that the parties knew how to
20 use the word "shall" when they wanted it imperative and used
21 the word "may" when they wanted discretion. In Clause 2 of the
22 confidentiality deed, which applies to joint and several
23 obligations, the parties drafted "Rio Tinto and Rio Tinto, Ltd.
24 shall be jointly and severally liable." In Clause 3 they use
25 the word may. That provides, "Either party may provide to the

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1 other certain confidentiality information."

2 In Clause 4.2 --

3 THE COURT: I am not sure I am understanding the
4 point.

5 MR. LIMAN: The point that I am making, your Honor, is
6 that as I read Rio Tinto's papers and as their expert says,
7 their interpretation is one in which the word shall has to be
8 interpreted as may. That is what their expert says.

9 THE COURT: You are saying that the document has shall
10 and may in various sections?

11 MR. LIMAN: It shows that the parties knew how to use
12 those terms and use them intentionally. That is how one
13 interprets a contract. You look to see--

14 THE COURT: I get that.

15 MR. LIMAN: -- how to use the terms.

16 The final thing, your Honor, that I would point to is
17 the interpretation that our expert gives. As your Honor knows,
18 our expert says that his interpretation is not based upon the
19 doctrine of mistake or avoiding a mistake or avoiding an error.
20 His interpretation is based upon principles of contract
21 interpretation. Those principles of contract interpretation
22 are the same in England as the principles in the United States.
23 The principles require the court to give each word its plain
24 meaning that the principles require the court to construe
25 contract trying to give each sentence independent meaning.

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1 THE COURT: The only word, which is the elephant in
2 the room, that you haven't mentioned is the word
3 "nonexclusive." How could you make an oral argument and not
4 deal with that unless I have asked about it?

5 MR. LIMAN: Your Honor, I was prepared to address that
6 and I will. I think the answer to that is simple respectfully.

7 THE COURT: Is simple?

8 MR. LIMAN: Yes.

9 THE COURT: What is the simple answer to that?

10 MR. LIMAN: The simple answer is England is not the
11 exclusive venue because the contract itself says that
12 litigation can be brought in Brazil. Brazil is not the
13 exclusive venue because litigation can be brought in England.
14 The Second Circuit says, and the Spatt decision says, that
15 language of exclusivity is not the test. It is one of the
16 tests. The other test is: Does it use mandatory language such
17 as shall? If one is to give this contract an interpretation
18 that confers meaning on each word, your Honor has to give
19 meaning to the word shall.

20 THE COURT: And no meaning to the word nonexclusive?

21 MR. LIMAN: And meaning to the word nonexclusive. The
22 meaning to the word nonexclusive is that England does not have
23 exclusive jurisdiction. It absolutely does not have exclusive
24 jurisdiction. That doesn't answer the question whether the
25 United States or any other venue besides Brazil is a

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1 permissible venue.

2 The other portions of the report that your Honor had
3 to look at in terms of interpreting the contract are the
4 purpose of that first sentence of 20 B itself. Under Rio
5 Tinto's interpretation that first sentence would have no
6 meaning. They say, Well, the words shall can mean may. They
7 cite not a contract case but a treatise on legislative
8 drafting.

9 THE COURT: Well, I get it.

10 MR. LIMAN: The other provisions we would focus on is
11 the reference to notwithstanding which would be in 20 C, which
12 would be meaningless if their interpretation were accepted.
13 This is very important, Clause 22, which provides for venue in
14 Britain by saying that each party will appoint agents for
15 service of process. It is undisputed on this record here that
16 the first sentence of 20 B if it was only intended to permit
17 jurisdiction in England wouldn't be necessary because 22 does
18 that.

19 THE COURT: I got it.

20 MR. LIMAN: Therefore, it has to be given the
21 mandatory interpretation.

22 Your Honor, I haven't addressed the issue of whether
23 this comes within the scope. If you like, I could refer you to
24 cases.

25 THE COURT: No. I think I am familiar with the

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1 argument.

2 MR. LIMAN: Thank you, your Honor.

3 THE COURT: Let's hear both points from the defense
4 and then we'll hear from plaintiff.

5 MR. FILARDO: Good morning, your Honor.

6 THE COURT: Good morning.

7 MR. FILARDO: Your Honor, I think as Mr. Liman opened,
8 we do urge the Court to look at these two bases, both the
9 exclusive forum selection clause that Mr. Liman just argued and
10 the traditional non conveniens analysis that I am going to
11 argue.

12 As independent bases to dismiss this action on forum
13 non conveniens grounds in favor of suit in England, I wanted to
14 highlight two important points on the forum non conveniens
15 traditional analysis. The first being what is always
16 undertaken by a court in this analysis is the amount of
17 deference to give plaintiff's choice of forum here in New York
18 in this court. This is a foreign plaintiff. This is a United
19 Kingdom plaintiff whose home forum is England. Nearly all the
20 eight defendants, in fact all but one, are foreign defendants.
21 Four of the six appearing defendants have already sought your
22 Honor's leave to if necessary to move on grounds of lack of
23 personal jurisdiction in this court. I say for the
24 nonappearing, the two nonappearing defendants also appear to
25 have those kinds of personal jurisdiction objections. The

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1 reason I am raising that is in light of those personal
2 jurisdiction arguments --

3 THE COURT: Do you know how many cases I have where
4 litigants say there is no personal jurisdiction here? That
5 argument doesn't get you very far unless we have a motion
6 before us.

7 MR. FILARDO: Understood, your Honor. The only reason
8 I raise it here is that in *In Re Herald Primeo* case that your
9 Honor presided over, it is a factor when you are looking at
10 whether or not to give deference to a forum plaintiff's choice.
11 When you look at it, it just does not give rise to an inference
12 that New York is more convenient than England when England is
13 the home forum. That is really the first inquiry here.

14 The next inquiry is whether or not there is an
15 alternative forum. We propose to the Court that would be
16 England. I don't think that plaintiff seriously object to that
17 other than on one basis and that being that there are two
18 nonappearing defendants in this case and that even though all
19 the other defendants have consented to jurisdiction in England,
20 those two haven't. Well, the answer to that, your Honor, is
21 that they are not before the Court. In fact, the time for them
22 to respond to complaint, the original complaint, in this action
23 has long since past. The time for them to respond to the
24 second amended complaint has now long since past. Plaintiffs
25 have not sought to proceed against those defendants although

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1 they have the procedural right to do so. They failed to
2 prosecute against those defendants. I think *In Re Herald* and
3 *Odyssey Re (London), Ltd.*, another case in the Southern
4 District, and that is 82 F. Supp. 2d 282, in both those cases
5 they were nonappearing defendants that did not restrict the
6 Court's ability to dismiss the case on forum non conveniens
7 grounds. Those are two important inquiries and I think those
8 are the two issues that plaintiff raise in their papers.

9 With respect to the balancing test, public and private
10 interest factors, this is a case about foreign parties'
11 disputes over foreign mining rights, specifically West Africa
12 Guinea mining rights. No parties identified witnesses in their
13 initial disclosures to be found here in the U.S. or in New York
14 frankly. Plaintiffs didn't even identify the two nonappearing
15 defendants as witnesses. On the other hand, all parties
16 identified nonparty witnesses all over the globe. Those
17 nonparty witnesses would be difficult if not impossible to get
18 process over to compel them to testify either at deposition or
19 at trial here in this court. Clearly they are outside the
20 100-mile bubble. Most of these jurisdictions I found don't
21 provide for a deposition-type testimony even if that could be
22 acquired under the Hague Convention. That in and of itself is
23 a typical basis for finding that the jurisdiction in New York
24 to be inconvenient. I think our papers go into detail as to
25 the additional costs that are incurred here with having to deal

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1 with documentation of witnesses that are all over the world.

2 THE COURT: Sorry. With what?

3 MR. FILARDO: With having documents all over the
4 world, not here in New York. I think it is limited but it
5 bears at least mentioning.

6 THE COURT: Isn't that a little bit of an
7 old-fashioned concept?

8 MR. FILARDO: In some respects, your Honor. It is
9 worth noticing that there are confidentiality and other
10 statutes would prevent the ability for us to orderly have this
11 type of discovery whether it is electronic or otherwise. It
12 does increase the cost and that goes into the analysis of
13 weight at least on the private interest factors.

14 THE COURT: I get it.

15 MR. FILARDO: On the public interest factors it comes
16 down to the connection with New York. There really isn't much,
17 if any, connections here. Plaintiff points to an investigation
18 that is going on in Southern District of New York. It is an
19 investigation. It is a grand jury investigation. I am not
20 sure of their knowledge of the facts of this investigation. It
21 is secret after all. It is different with respect to a contact
22 in the U.S. because that has to do with essentially whether or
23 not the government has venue to bring that investigation here
24 in New York. That is not the issue that we're arguing and
25 certainly it is not the issue that is upfront in a forum non

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1 conveniensi analysis. In any event, they had argued perhaps
2 there would be documents that would be produced to the
3 government in the course of that investigation and that would
4 somehow give connections here to New York. Frankly, I think
5 any documents that were produced, were produced a few weeks
6 ago. Only one party had them. The others had not been asked
7 to produce documents to the government. So I think that is now
8 minimized. There were many documents and that was done.
9 Really that is typically what I've seen to be their sole
10 connection here to the U.S. and to New York specifically, which
11 is important here.

12 THE COURT: I got it.

13 MR. FILARDO: Finally, I think on the public interest
14 factors, it has to do with the application of law. If your
15 Honor was to find that the claims that are stated in the
16 amended complaint arise out of the confidentiality deed that
17 Mr. Liman was just arguing, those claims would be subject to
18 English law. There is a question as to whether this Court has
19 to apply English law at least to the common law claims as to
20 Vale and perhaps to all of the defendants. If not, then there
21 would be a split as to applying different laws to different
22 defendants on different issues and that could cause confusion
23 to the jury. I think our papers do outline the other elements
24 of the balancing tests.

25 THE COURT: What would happen if I didn't accept your

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1 argument hypothetically and I did accept Mr. Lyle's, then what?

2 MR. FILARDO: If I can restate it? If you accepted
3 that the exclusive forum selection clause was enforced but that
4 the traditional factors did not merit dismissal?

5 THE COURT: Right.

6 MR. FILARDO: Well, I think at that point you have to
7 step back and take another look at whether or not there were
8 all of the necessary parties that would be before your Honor,
9 whether or not in the analysis of forum non conveniens whether
10 not having really the primary defendant -- one of the primary
11 defendants who is alleged in the complaint not before the Court
12 whether or not that would make this trial convenient because
13 the bottom line is to determine whether or not a trial will be
14 convenient in the jurisdiction when you are looking at forum
15 non conveniens inquiry.

16 THE COURT: By definition I would have found it was
17 convenient; right? If hypothetically you lost the argument, I
18 would have found at least as to your clients, it was
19 convenient?

20 MR. FILARDO: I understand, your Honor.

21 THE COURT: Instead of being subtle there is a
22 possibility of two different trials; right? What law would be
23 applied if part of the case stayed here?

24 MR. FILARDO: If there was a possibility of two
25 different trials, hypothetically if you denied the forum non

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1 conveniens and then denied the personal jurisdiction motions
2 and the 12(b) motions, which we also feel are very strong and
3 have not had an opportunity to brief --

4 THE COURT: By the way, we're not doing anymore
5 piecemeal motions for your planning going forward.

6 MR. FILARDO: Understood. Hypothetically other than
7 potential motions as necessary party and so forth, we would be
8 looking at a situation where you look at New York law, federal
9 law with respect to the statutes, the federal statutes that are
10 alleged here. With respect to the common law statute, I will
11 not go there because I don't think they state a claim. I think
12 it is clear on its face.

13 THE COURT: Thank you.

14 MR. LYLE: Thank you, your Honor. Michael Lyle on
15 behalf of Rio Tinto.

16 First, your Honor, turning to the confidentiality deed
17 if that is where the Court would like me to proceed?

18 THE COURT: Pardon me?

19 MR. LYLE: Would the Court like me to proceed first
20 with the confidentiality deed?

21 THE COURT: Sure. I think you should address
22 Mr. Liman argument first.

23 MR. LYLE: Thank you, your Honor. I think the Court
24 put his finger right on the issue.

25 THE COURT: I wish I thought that.

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1 MR. LYLE: The provision says nonexclusive. The issue
2 is the document clearly states not once but twice that
3 jurisdiction is nonexclusive both in the U.K.

4 THE COURT: I get that. Mr. Liman's probably most
5 compelling argument is that it doesn't make any sense to say
6 nonexclusive in the sense that he is saying that what the
7 parties did hear it to say that jurisdiction is exclusive in
8 either England or in Brazil not anywhere else. So how do you
9 get anywhere else?

10 MR. LYLE: The way we get there is that the provision
11 is a forum non conveniens provision. That is what is being
12 done here and that is what our expert Lord Hoffman talks about
13 in detail in his declarations. The purpose of these provisions
14 was to set up English courts as advantageous court that allows
15 for jurisdiction and sets up forum non conveniens waiver with
16 one exception. So if one of the parties to this agreement
17 filed a litigation in the courts of the U.K. in London, that
18 jurisdiction is deferred jurisdiction. That's advantageous in
19 that forum non conveniens is where they will be with one
20 exception. Brazil in certain circumstances, which would be the
21 subject of the U.K. court's discretion to send it to Brazil,
22 which is why when you look at what the parties were focused on,
23 foreign non conveniens issue, the structures that is in place,
24 that is what is happening with these provisions. It is not a
25 jurisdiction provision. It is a forum non conveniens

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1 provision, which says the U.K. courts have jurisdiction if a
2 party proceeds in that forum. Forum non conveniens motion is
3 not available except in favor of Brazil. Otherwise, because
4 the provisions repeatedly say nonexclusive, a litigation can be
5 filed in Brazil in the first instance or in other courts in any
6 other jurisdiction that they can establish jurisdiction, which
7 in those events, either the Brazil courts or say the United
8 States --

9 THE COURT: You just lost me. How did you get to New
10 York?

11 MR. LYLE: If a litigation is commenced.

12 THE COURT: As here.

13 MR. LYLE: As here in New York unlike if it was done
14 in the U.K. the litigation is subject to a forum non conveniens
15 motion. The difference is if you go in the U.K. and you pick
16 London or the courts of the U.K., you have waived forum non
17 conveniens. Other even if you proceed in Brazil, you can still
18 be subject to forum non conveniens. In either even because the
19 words nonexclusive are used ambiguously, you can proceed
20 elsewhere, i.e., in the United States but your lawsuit is
21 subject to a forum non conveniens motion. That is what the
22 provisions do.

23 What you had originally pointed to, your Honor --

24 THE COURT: I heard you.

25 MR. LYLE: In order to give effect to what Vale's

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1 expert says, the Court would have to read nonexclusive to mean
2 exclusive.

3 THE COURT: Yeah, essentially.

4 MR. LYLE: You would be reading a mistake. Their
5 expert has said repeatedly in his declarations that in order to
6 achieve the outcome that Vale urges on this Court, you have to
7 assume that the parties made a drafting error. They used words
8 nonexclusive not once but twice when they meant to say
9 exclusive. That's very clearly stated by their expert
10 repeatedly Mr. Liman read it to the Court. He said it was a
11 result of careless drafting by the lawyers that prepared the
12 document.

13 By the way, the Court asked who prepared the document.
14 It was prepared by lawyers from Cleary Gottlieb and lawyers
15 from Linklaters. Cleary Gottlieb on behalf Vale; Linklaters on
16 behalf of Rio Tinto.

17 THE COURT: It would be usual for them to make that
18 mistake.

19 MR. LYLE: It would be. That is what Lord Hoffman
20 says. He said in his declaration, in fact, in order for you to
21 guess what Lord Collins wants you to do, you would have to ask
22 yourself -- you would have to find that the parties made the
23 astonishing mistake of using a well known technical term in a
24 diametrically opposite sense. In other words, that they use
25 the nonexclusive when they meant exclusive.

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1 THE COURT: I got it.

2 MR. LYLE: That makes no sense. Mr. Liman urged the
3 Court that to give effect to all of the words in the document,
4 our version gives effect to all of the words in the document.

5 THE COURT: Take me through that again. Nonexclusive
6 is obvious because you contend that it can be litigating here
7 where we are, right, not in England and not in Brazil?

8 MR. LYLE: Exactly. So the word shall is the other
9 issue. If you look at what Lord Hoffman has said in his
10 declaration that is explained in terms of a temporal reference.
11 It is a recognition by the parties that because they have
12 agreed that England is going to be jurisdiction, that there is
13 going to be claims in the future. Claims shall be brought in
14 the future in the courts of England and when they do that, they
15 have a forum non conveniens waiver. So he gives effect to all
16 of the provisions of the document. Vale's expert on the other
17 hand does not. Right? He is not giving effect to all of the
18 words in the document. In fact, he trying to give an opposite
19 meaning to the words.

20 THE COURT: To one of the words. I get it.

21 MR. LYLE: By therefore having a mistake, Judge.

22 THE COURT: As Mr. Liman have you got a factually
23 identical or similar case where this problem arose? We have
24 not found it.

25 MR. LYLE: There is no case, Judge. Both of our

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1 experts recognize that. Lord Collins recognizes it. So does
2 Lord Hoffman. There are no cases that say that exclusive --
3 when the term nonexclusive is used, it means exclusive. There
4 are no cases in where.

5 THE COURT: What is the implication of a mistake in
6 your legal opinion?

7 MR. LYLE: The imposition of a mistake if a provision
8 can be given the full effect of all of its words that as a
9 matter of law interpretation is favored over an interpretation
10 that attributes mistake. That is agreed to by the experts in
11 the case, Judge.

12 THE COURT: What happens if it is a mistake?

13 MR. LYLE: If there is a mistake?

14 THE COURT: Yes.

15 MR. LYLE: Well, if there is a mistake then the Court
16 has to -- the Court can do his best to reconcile the provisions
17 and apply discretion and try to get to the parties' intent.
18 That is what the standard would be that the Court would apply.

19 Also, your Honor, one other point that you were
20 talking to Mr. Liman about. There are no cases reading the
21 word shall in the presence of nonexclusive. So there are no
22 cases that consider that. The case that Mr. Liman cites you
23 to, the *Express Scripts* case that he discussed earlier, the
24 provision in that case that was at issue in the agreement was
25 on page 19 of that opinion and the words nonexclusive are not

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1 in. Nonexclusive jurisdiction does not appear anywhere in that
2 provision. So it is entirely inapplicable and does not support
3 the proposition that he urges the Court to consider.

4 THE COURT: Okay.

5 MR. LYLE: The last point, your Honor, on the use of
6 the word shall, even Lord Collins in his third declaration at
7 paragraph 36 recognizes that shall can be used in circumstances
8 to mean may. That is not what Lord Hoffman is saying, but he
9 recognizes the word shall can be used. So what we're doing
10 here --

11 THE COURT: You are giving it back to all of the words
12 their legalese.

13 Mr. Liman didn't reach this argument, but I would be
14 interested in hearing your take on the "arising out of or in
15 connection with" argument.

16 MR. LYLE: With respect to the scope, the arising out
17 of or in connection with argument, yes, your Honor, that
18 provision -- this case, the lawsuit that we have brought is a
19 claim for a RICO conspiracy fraud.

20 THE COURT: Right.

21 MR. LYLE: The conduct that we allege is outside of
22 what the agreement was about. It is not arising out of or in
23 connection with the deed. What does the deed focus on? The
24 deed is about technical information, geological information and
25 technical information about the mine, infrastructure

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1 information, information about drilling, geological data and
2 information that was being provided to Vale by Rio Tinto. That
3 is what the deed is focused on. What our litigation is about
4 are the rights to the mine that were stolen as part of the RICO
5 conspiracy by Vale and Mamadie Toure.

6 The deed focuses on the technical information. The
7 rights, which were stolen as part the RICO conspiracy, those
8 rights are not a function of the deed. Those rights are a
9 function of government action by the government of Guinea and a
10 whole separate series of transactions and events that took
11 place as part of the conspiracy where government officials were
12 bribed -- Guinean government officials were bribed by the
13 defendants to take the rights that had been conferred to Rio
14 Tinto and converted them to none. Our allegations do not stem
15 from technical geological information in the confidentially
16 deed but rather the RICO conspiracy that we alleged extensively
17 in our complaint that springs out of the conduct.

18 THE COURT: I got it.

19 Mr. Liman, I am going to give you an opportunity in a
20 minute to address that argument because you didn't before.

21 You have yet another argument to make on forum non
22 conveniens.

23 MR. LYLE: Yes, your Honor. Turning to what we were
24 referring to as the traditional forum non conveniens factors.
25 As the Court has recognized the standard that should be applied

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1 the Court is well aware of that is cited in the *American Stock*
2 *Exchange* case that this Court decides as well as the *In Re*
3 *Herald* decision. It said that it should only be granted were a
4 trial in the United States would be unjust, oppressive or
5 vexatious and not merely inconvenient for the defendant. At
6 arriving at a question of whether or not to grant a forum non
7 conveniens motion, a three-prong test is applied, which is the
8 question of how much deference should be afforded to Rio
9 Tinto's choices of forum, whether there is an adequate
10 alternative forum, and then the balancing of the public and
11 private factors. So we agree on the standard.

12 The question of how much deference to give is a
13 function of a sliding scale, which the Court is well aware of.
14 In this instance the sliding scale indicates that when you look
15 at the Rio Tinto selection of the forum, is it due to reason
16 that the law recognizes as valid and if so more deference is
17 given to Rio Tinto even though Rio Tinto is a foreign
18 plaintiff. In this instance what we have is three defendants
19 who could not be sued anywhere else other than in New York.
20 Those three defendants are Mahmoud Thiam, who is here in New
21 York living here in New York city, Defendant Stillins, who is
22 here in prison in New York in connection with his conduct that
23 stems from and related directly to the allegation of our
24 complaint and Defendant Toure, who is here in Florida also in
25 the United States. So we have three defendants, two of which

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1 are here in New York city and a third defendant in Florida who
2 are subject to courts of the United States and are not subject
3 to jurisdiction elsewhere.

4 What we also have is the fact that the conduct that
5 gave rise to the lawsuit in this case, much of that conduct
6 took place right here in New York city. The information that
7 Vale utilized and gained from Rio Tinto, which it ultimately
8 utilized in furtherance of this conduct was taken here in New
9 York city in negotiations that took place in the law offices of
10 Cleary Gottlieb.

11 We also have the fact, your Honor, that Rio Tinto has
12 significant ties to the United States, which is a
13 distinguishing factor from the courts decision in the *In Re*
14 *Herald* case. In that case none of the plaintiffs had a
15 connection to the United States. The only remaining defendants
16 had no connection to the United States.

17 THE COURT: Right. They were all Irish.

18 MR. LYLE: Yes. There were parallel proceedings that
19 were existing at the time. There were hundreds of claims
20 already in the courts of Ireland and in Luxembourg that
21 addressed identical issues that were before this Court in that
22 litigation. We do not have that in this case.

23 THE COURT: I think that's fine. I get it.

24 MR. LYLE: Would you like me for move to the rest of
25 the balancing factors?

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1 THE COURT: I don't think so. I can easily do that on
2 my own.

3 MR. LYLE: Thank you, your Honor.

4 THE COURT: Let's hear from Mr. Liman on the arising
5 out of or in connection with issue.

6 MR. LIMAN: Your Honor, I believe it is addressed at
7 pages 7 and 8 of our opening brief. In sum the allegations of
8 the complaint with respect to Vale, that Vale -- I am now
9 quoting from paragraph four -- "duped Rio Tinto into revealing
10 its confidential and proprietary information about the Simandou
11 concession." That is an allegation that Vale obtained
12 information, which is obtained only pursuant to the
13 confidential deed under false pretenses that arises out of.
14 Number two, that it used that information in a way that was not
15 permitted. Because as your Honor knows information that is
16 provided to Vale, Vale would be able to use for whatever reason
17 it wanted but for the existence of the contract.

18 Your Honor, we would point your attention to two
19 opinions, Judge Sullivan's opinion in *Midamines* where Judge
20 Sullivan says that there is no case that provides a RICO
21 exception to mandatory forum selection clause and the *Roby* case
22 from the Second Circuit.

23 THE COURT: I think we all know that so that doesn't
24 really get us there, does it? The real issue is is that clause
25 mandatory. That's the show-stopper.

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1 MR. LIMAN: Your Honor, I do think that is the real
2 issue in this case. I would say with respect to whether it is
3 mandatory, if you read nonexclusive to mean that jurisdiction
4 lies anywhere in the world, then you can come to the conclusion
5 that the use of the word nonexclusive was intended to permit
6 jurisdiction to lie anywhere in the world. That is what the
7 word nonexclusive means.

8 THE COURT: That is what it usually means.

9 MR. LIMAN: Your Honor, I don't think that is right.

10 THE COURT: Nonexclusive means you can go anywhere
11 where you can get jurisdiction. You still need to get personal
12 jurisdiction.

13 MR. LIMAN: Your Honor, if that is what you conclude,
14 I think that would support their argument. If on the other
15 hand you conclude that nonexclusive means as to the particular
16 jurisdiction it is not limited to that jurisdiction and you
17 could apply to others, then we win I think.

18 THE COURT: You think exclusive to London or Brazil?

19 MR. LIMAN: I think it turns on what you understand
20 nonexclusive to mean.

21 THE COURT: It is fairly astonishing. Although, I
22 guess we'll never understand why your firm and Linklaters would
23 use the word nonexclusive when they presumably according to you
24 meant exclusive.

25 MR. LIMAN: Your Honor, I think for the very clear

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1 reason that they did not want clause 20 B to be read to exclude
2 Brazil.

3 THE COURT: It said it is exclusively in London and
4 then they have notwithstanding some claims can be brought in
5 Brazil. The word leaps out at you. The minute we learn
6 anything about jurisdiction, we're introduced to whether it is
7 exclusive or nonexclusive. Certainly Cleary and Linklaters
8 know that. That is what is so astonishing here.

9 MR. LIMAN: Our client is a Brazilian client and it
10 wanted to make sure that in agreeing to jurisdiction in their
11 hope, which was England, it was not doing anything to preclude.

12 THE COURT: I get that. The help that they had didn't
13 help them reach that result. That's what is so astonishing.

14 MR. LIMAN: It could have been drafted better. On the
15 other hand, the use of the word shall I think reads directly
16 out of the cases. I don't think there is a case that says it
17 is predictive as to what happens in the future. That is not
18 what we do in contracts. In contracts you impose language of
19 obligation and rights.

20 THE COURT: I get it. Thank you. This has been very
21 helpful. I will get to it as soon as I can. Keep going with
22 discovery in the meantime.

23 MR. LYLE: Your Honor, I apologize. You mentioned
24 discovery and it reminded me of a point my colleague raised.
25 We have a discovery deadline that we're past pursuant to your

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1 Honor's order. We're continuing to work with Judge Peck. I
2 think we're all endeavoring to proceed. When your Honor set
3 the discovery schedule, you recognized --

4 THE COURT: I did. I did. So as to the next deadline
5 if you come up with one, please run that by me.

6 MR. LYLE: We'll do, your Honor.

7 THE COURT: I am not trying to interfere with Judge
8 Peck in that regard. As to the end date of discovery, I would
9 like to make that determination.

10 MR. LYLE: Thank you, your Honor.

11 THE COURT: Thank you so much.

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